

Revenue Leakage Automation with Trullion

Revenue leakage erodes 1–3% of enterprise revenue each year — not from fraud, but from operational complexity. Trullion unifies Agents, Workflows, and Knowledge into one connected platform to identify revenue discrepancies and stop issues from recurring.

The Trullion Platform

Can you review these 100 contracts against my CRM to see if the payments and terms match?

Reviewing

Internal Policies.pdf 1.1 MB

Revenue Report.xls 1.6 MB

Agents

Accounting-trained agents that detect patterns and surface risk

Date	Revenue	Customer	Quantity
Mar 01	\$25,000	Aviato	82
Apr 01	\$120,000	Blue Cat Hotel	110
Apr 15	\$140,000	Burns Industries	75
Jun 01	\$28,800	Cyberdyne	10
Jun 15	\$140,000	Delos, Inc.	120
Jul 01	\$25,000	Duke	35
Aug 01	\$80,000	E Corp	56
Sep 01	\$72,000	Chi-Chi's	45
Sep 15	\$66,000	Witmark	39
Oct 01	\$32,000	Nedick's	21
Nov 15	\$112,000	Value Giant	78
Dec 15	\$84,000	Newmark	65

Customer Order Form

Customer: Aviato | Contact: Estibeh Berchman
 Address: 807 Montgomery Street, San Francisco, CA 94133 | Phone: 415-737-6849
 Email: estibeh@aviato.com

Services: SmartFlow a U.S. based, state of Delaware incorporated software Corporation ("Company"), shall provide access to the software (the "Services") and additional services as follows:

Service	Quantity	Unit price	Service term
Enterprise Package	80	\$699	30 Months starting September 1 st 2022
Onboarding	1	\$5,000	During September 2022
Professional services	1	\$8,000	30 Months starting September 1 st 2022

Service Capacity: includes access for up to 699 User Accounts.

If Customer usage of the software exceeds the agreed upon service capacity, then Customer will be invoiced for the overage at the rate of \$699 per 1 additional user. Invoice will be provided for the remainder of the annual term until the anniversary date and then invoiced in full annually for the remainder of the term.

Onboarding: Company will use commercially reasonable efforts to provide Customer the services described in Exhibit A hereto ("Onboarding"), and Customer shall pay Company the Onboarding Fee in accordance with the terms herein.

Professional services: Company will use commercially reasonable efforts to provide Customer the services described in Exhibit B hereto ("Professional services"), and Customer shall pay Company the Onboarding Fee in accordance with the terms herein.

Revenue Leakage Automation

AI-powered workflows from document ingestion to validated outputs

GAAP / IFRS

Company Memo

Big 4 Guide

Revenue Policy

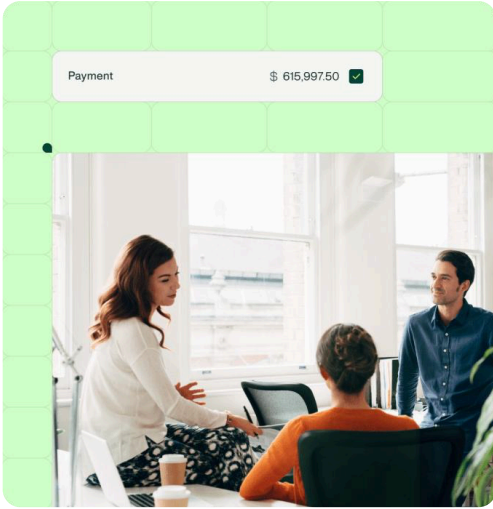
Knowledge

Polices, standards and expertise in one unified Knowledge layer



"The AI functionality really helps by identifying key terms and calculations, making it much easier to ensure accuracy."

Revenue Leakage Workflows



- ✓ **Automated Contract Intelligence.** Extracts usage, rebates, amendments, renewals, and performance obligations from complex agreements.
- ✓ **Revenue Reconciliation.** Matches contract terms to billing and revenue data across systems in real time.
- ✓ **Quantify Financial Exposure.** Flags discrepancies and quantifies them at the dollar level.
- ✓ **System-Agnostic Deployment.** Integrates with ERP, CRM, billing platforms, and data warehouses.
- ✓ **Discount & Refund Governance:** Reviews billing adjustments against company policies and procedures in real time.

Why Trullion

- **Auditable AI vs. Black Box Automation.** Traceable outputs grounded in source documentation and accounting guardrails.
- **Vertical AI, Built for Accounting.** Purpose-built for accounting standards, workflows, and professional judgment.
- **One Connected Accounting Platform.** Connect to your existing systems: ERP, CRM, Billing, Documents and even Excel workbooks.
- **Deep Industry Experience.** Built by former CFOs and accounting leaders who understand close, compliance, and audit pressure.

Trusted by
industry leaders



Taboola

AAB

forv/s
mazars

Lemonade

SONOS

About Trullion

Trullion is the AI-powered accounting platform that automates financial workflows for accounting and audit teams, delivering validated and traceable outcomes teams can trust.

For more information: www.trullion.com | info@trullion.com